

COMMERCIAL SERVICES - ELLENBROOK

Ellenbrook Developments

LOCATION	University of Hertfordshire, De Havilland Campus
CONTRACT TERM	16 Years
CONTRACT VALUE	£3m pa

The Ellenbrook Developments Plc (EDP) project is a PFI scheme that encompasses the provision of the development of 1600 student residences, sport and leisure facilities and associated works.

The Project Agreement provides for the market testing of the hard and soft FM services during 2017. The SPV requires a tender exercise and potential replacement provider by 1 September 2017. Bids will be evaluated for 'best value' based on capability, quality of service and innovation as well as cost.

FACILITIES WITH 127,320M2

Sports village

- Swimming pool and changing areas
- Climbing wall
- Refectory
- 3 x Sports Hall
- 2 x Squash Courts
- Fitness Suite
- Artificial football pitch, 4 grass pitches
- Rugby pitch
- Hockey pitch
- Crèche
- Sports Café
- Sports Offices



Residences

- 11 Residence buildings
- 144 kitchens
- 1,600 Beds
- Residences Services Offices



Services Included

- Management
- Hard FM Estates
 - Grounds Maintenance
 - Cleaning
 - Pest control
 - Security
- Laundry Services
- Conferencing

Role of HCP Commercial Services

This went beyond the tender process and facilitated the transition and mobilisation of the new FM contract; chairing weekly meetings to track progress and manage transfer and transition, overseeing the transfer of people, assets and equipment and information relating to the project, ensuring a seamless transition. The new services models are now embedded. University perception of the services and the assets is greatly improved.

HCP managed the tender process for a replacement service provider, including:

- Expression of Interest
- Pre-Qualification
- Invitation to Tender
- Tender Evaluation
- Contract Award
- Contract Development / negotiation
- Financial Close
- Mobilisation and Transition

This involved multiple stakeholders, liaison with the University, and incumbent providers, tendering all services to the project and developing new service contracts, ensuring service commencement dates were achieved in line with contractual requirements.

